

# Modular **Transportable Buildings**

### From Deboz to CAD/CAM Solutions

- Building Design for both Residential and Commercial markets
- **Project Management**
- Estimating
- 3D Presentation
- Interactive Multimedia Presentations (Architectural)
- Architectural Illustration
- **Architectural Animation**
- Chief Architect® Development, Implementation and Sales\*
- CAD/CAM Technology development
- Development of Alternate Systems Panelisation
- Web Design

## **Time Is Money**

When someone decides upon a modular building solution, we can be sure that time is of essence. If, along with that, the building is required as a short time - temporary solution - then we can be absolutely



certain that the time factor is of the highest priority. Nothing unusual. Modular transportable buildings are designed to meet all required needs immediately. Today, with the technology that is available to us, it's expected that the service would be efficient and that the building would be delivered and installed on-site within a short time - couple of days...

...But isn't reality a little different? Initial contact with client, conceptual drawings and budget price. alteration and additions to plans, redesigning, assold package and contract, production drawings and documentation, manufacturing process, installation...are we talking about weeks or even months? So are Modular Transportable Buildings still the best solution?

We here at DeBoz believe that they are indeed the best solution, and that is why we are offering the "DeBoz's MTB (Modular Transportable Building) solution". We offer a system that, after the initial contact with the client, allows you to organise

DeBoz is now an authorised everything necessary for reseller of Chief Architect® installation within a few Software

production, delivery and days.

Imagine, even now your client will still have the opportunity to express their needs, change plans and conceptualise the final building - all in an advanced 3D environment. Sounds impossible? It's not hard to see the potential.

### Are you in Sales?

Using a laptop computer and standard building library, it is now very easy to deliver a professional



presentation about the current project, using 2D & 3D drawing as well as animations. On client's request, you are now able to provide animations that can be used by the client to provide an in-house presentation of his/her own. This, very often, can be the turning point that determines the sale's success or failure.

At this point the client is able to clearly visualise the project at hand even before the contract is signed. The client will now feel that he/she has in some way contributed to the design of the project. This is a big step in building a strong, ongoing relationship between the client and the salesperson.

#### Part of the D&E Team?

Providing the full support to the sales department, the D&E will have a much simpler and easier process from the conception to the production drawings and documentation.

## Part of Manufacturing?

With CAD/CAM technology possibility, imagine now the production lead-time required. We aren't talking about a weeks or months, we are talking about a matter of days

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